Marcus & Millichap

Offering Memorandum



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VALLEY PAWN Sun Valley, NV ACT ID ZAA0420060

Eric Molfetta Broker of Record (702) 215-7100 Lic.# B.1002310.CORP





OFFERING SUMMARY

PROPERTY OVERVIEW



INVESTMENT HIGHLIGHTS

- Fronts Sun Valley Blvd A Main Arterial Road with 37,000 CPD (NDOT 2018 Estimate)
- Large 1.43-Acre Lot with Ample Parking
- Minutes from Interstate-80 and Highway 395
- Low Maintenance, Masonry Construction
- Less than 10 Minutes to Downtown Reno
- Close Proximity to University of Nevada, Reno and Truckee Meadows Community College



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OFFERING SUMMARY

PROPERTY OVERVIEW

The subject property, currently operated as "Valley Pawn", is a 6,038 square foot commercial building situated on 1.43 acres of commercial land in Sun Valley, Nevada. The property will be offered as vacant, allowing for a wide range of owner/user or investment opportunities.

Located at the corner of Rampion Way and Sun Valley Boulevard, this property fronts a main arterial road that sees an estimated 37,000 vehicles per day (NDOT 2018 Estimate). The subject property is also located in close proximity to both Highway 395 and Highway 80, allowing users to quickly access northern Nevada's growing customer base. Neighboring properties are occupied by a number of national credit tenants, which reinforces the strength of this prime retail corridor.

The 6,038 square foot commercial building was built by the current owner in 1997, who has operated in this location for 20+ years. Low maintenance, masonry construction coupled with a spacious lot allows for a wide array of future uses. The site enjoys 23 paved parking stalls, while still providing ample room for additional parking or potential future expansion of the existing structure.

Priced at \$1,350,000, the subject property offers a new owner a number of opportunities. This could be a turn-key property for a similar use, or an opportunity to bring a new concept into an excellent location that has room to grow.





PROPERTY SUMMARY

THE OFFERING				
Property	Valley Pawn			
Price	\$1,350,000			
Property Address	4880 Sun Valley Blvd, Sun Valley, NV			
Assessors Parcel Number	035-074-03			
Zoning	NC			
SITE DESCRIPTION	I			
Number of Stories	1			
Year Built/Renovated	1997			
Gross Leasable Area	6,038 SF			
Ownership	Fee Simple			
Lot Size	1.43 acre(s)			
Parking	23 Stalls			
Topography	Flat			
Access Points	2			
UTILITIES				
Gas	NV Energy			
Electric	NV Energy			
Water	TMWA			
CONSTRUCTION				
Framing	Masonry			
Exterior	Concrete Block			
Parking Surface	Asphalt			
MECHANICAL				
HVAC	Central			

Nevada was ranked #5 in the Nation as the Most Business Friendly Tax Climate by the Tax Foundation in 2017.

- No Corporate Tax
- No Personal Income Tax
- No Inventory Tax
- No Franchise Tax

DEMOGRAPHICS

3 Miles	5 Miles	7 Miles
98,385	215,288	348,619
95,931	207,296	327,939
88,700	190,888	301,841
82,316	170,014	258,598
90,591	266,305	363,766
3 Miles	5 Miles	7 Miles
35,473	84,792	136,019
33,695	79,572	125,674
2.77	2.53	2.55
31,462	73,714	116,443
29,661	65,361	100,697
35,473	84,792	136,019
36,417	86,421	135,825
3 Miles	5 Miles	7 Miles
3.51%	4.92%	6.53%
8.03%	10.24%	11.97%
11.44%	12.10%	12.91%
18.91%	18.89%	19.30%
17.00%	15.50%	14.94%
41.12%	38.37%	34.34%
\$55,727	\$61,895	\$69,204
\$42,275	\$45,548	\$50,892
\$19,907	\$24,219	\$26,830
	98,385 95,931 88,700 82,316 90,591 3 Miles 35,473 33,695 2.77 31,462 29,661 35,473 36,417 3 Miles 3.51% 8.03% 11.44% 18.91% 17.00% 41.12% \$55,727 \$42,275	98,385 215,288 95,931 207,296 88,700 190,888 82,316 170,014 90,591 266,305 3 Miles 5 Miles 35,473 84,792 2.77 2.53 31,462 73,714 29,661 65,361 35,473 84,792 36,417 86,421 3 Miles 5 Miles 3.51% 4.92% 8.03% 10.24% 11.44% 12.10% 18.91% 18.89% 17.00% 15.50% 41.12% 38.37% \$55,727 \$61,895 \$42,275 \$45,548

Total Average Household Retail Expenditure **Consumer Expenditure Top 10** Categories Housing \$14,725 \$15,428 \$16,192 Transportation \$10,189 \$10,945 \$11,800 Shelter \$8,965 \$9,339 \$9,710 Food \$5,315 \$5,597 \$5,939 Personal Insurance and Pensions \$4,157 \$4,565 \$4,992 Health Care \$3,464 \$3,700 \$3,965 Utilities \$2,977 \$3,115 \$3,298 Entertainment \$2,341 \$2,546 \$2,762 Cash Contributions \$1,378 \$1,510 \$1,637 Household Furnishings and Equipment \$1,315 \$1,403 \$1,496 POPULATION PROFILE 3 Miles 5 Miles 7 Miles * Population By Age 2018 Estimate Total Population 95,931 207,296 327,939 Under 20 27,42% 24,65% 25,00% 20 to 34 Years 24,66% 24,66% 23,68% 40 to 49 Years 11,59% 11,86% 12,05% 50 to 64 Years 17,34% 18,62% 18,68% Age 65+ 12,87% 14,08% 14,31% Median Age 33,46 35,53 35,99 * Population 25+ by Education Level 2018 Estimate Population Age 25+ 61,716 139,416 221,413 Elementary (0-8) 9,30% 6,42% 5,40% Some High School (9-11) 12,00% 9,89% 9,01% High School Graduate (12) 30,57% 28,12% 26,55% Associate Degree Only 5,50% 7,02% 7,37% Bachelors Degree Only 10,58% 13,35% 15,22% Graduate Degree 4,87% 7,06% 8,26%	HOUSEHOLDS BY EXPENDITURE	3 Miles	5 Miles	7 Miles
**Consumer Expenditure Top 10 Categories Housing \$14,725 \$15,428 \$16,192 Transportation \$10,189 \$10,945 \$11,800 Shelter \$8,965 \$9,339 \$9,710 Food \$5,315 \$5,597 \$5,939 Personal Insurance and Pensions \$4,157 \$4,565 \$4,992 Health Care \$3,464 \$3,700 \$3,965 Utilities \$2,977 \$3,115 \$3,298 Entertainment \$2,341 \$2,546 \$2,762 Cash Contributions \$1,378 \$1,510 \$1,637 Household Furnishings and Equipment \$1,315 \$1,403 \$1,496 Equipment \$7 Miles *POPULATION PROFILE 3 Miles 5 Miles 7 Miles *Population By Age 2018 Estimate Total Population 95,931 207,296 327,939 Under 20 27,42% 24,65% 25,00% 20 to 34 Years 24,66% 24,66% 23,68% 35 to 39 Years 6.10% 6.14% 6.29% 40 to 49 Years 11,59% 11,86% 12,05% 50 to 64 Years 17,34% 18,62% 18,68% Age 65+ 12,87% 14,08% 14,31% Median Age 33,46 35,53 35,99 *Population 25+ by Education Level 2018 Estimate Population Age 25+ 61,716 139,416 221,413 Elementary (0-8) 9,30% 6,42% 5,40% Some High School (9-11) 12,00% 9,89% 9,01% High School Graduate (12) 30,57% 28,12% 26,58% Associate Degree Only 5,50% 7,02% 7,37% Bachelors Degree Only 10,58% 13,35% 15,22%		\$55,395	\$58,649	\$62,568
Housing	 Consumer Expenditure Top 10 		· · · · · · · · · · · · · · · · · · ·	•
Transportation \$10,189 \$10,945 \$11,800 Shelter \$8,965 \$9,339 \$9,710 Food \$5,315 \$5,597 \$5,939 Personal Insurance and Pensions \$4,157 \$4,565 \$4,992 Health Care \$3,464 \$3,700 \$3,965 Utilities \$2,977 \$3,115 \$3,298 Entertainment \$2,341 \$2,546 \$2,762 Cash Contributions \$1,378 \$1,510 \$1,637 Household Furnishings and Equipment \$1,315 \$1,403 \$1,496 EQUIPMENT \$3 Miles \$5 Miles \$7 Miles POPULATION PROFILE \$3 Miles \$5 Miles \$7 Miles POPULATION PROFILE \$1,315 \$1,403 \$1,496 POPULATION PROFILE \$1,315 \$1,403 \$1,496 POPULATION PROFILE \$1,315 \$1,403 \$1,496 POPULATION PROFILE \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405 \$1,405		. =	•	• • • • • • •
Shelter \$8,965 \$9,339 \$9,710 Food \$5,315 \$5,597 \$5,939 Personal Insurance and Pensions \$4,157 \$4,565 \$4,992 Health Care \$3,464 \$3,700 \$3,965 Utilities \$2,977 \$3,115 \$3,298 Entertainment \$2,341 \$2,546 \$2,762 Cash Contributions \$1,378 \$1,510 \$1,637 Household Furnishings and Equipment \$1,315 \$1,403 \$1,496 POPULATION PROFILE 3 Miles 5 Miles 7 Miles Population By Age 2018 Estimate Total Population 95,931 207,296 327,939 Under 20 27,4296 24,65% 25,00% 20 to 34 Years 24,66% 24,66% 23,68% 35 to 39 Years 6,10% 6,14% 6,29% 40 to 49 Years 11,59% 11,86% 12,05% 50 to 64 Years 17,34% 18,62% 18,68% Age 65+ 12,87% 14,08% 14,31%				. ,
Food \$5,315 \$5,597 \$5,939 Personal Insurance and Pensions \$4,157 \$4,565 \$4,992 Health Care \$3,464 \$3,700 \$3,965 Utilities \$2,977 \$3,115 \$3,298 Entertainment \$2,341 \$2,546 \$2,762 Cash Contributions \$1,378 \$1,510 \$1,637 Household Furnishings and Equipment \$1,315 \$1,403 \$1,496 POPULATION PROFILE 3 Miles 5 Miles 7 Miles Population By Age 2018 Estimate Total Population 95,931 207,296 327,939 Under 20 27,4296 24,65% 25,00% 20 to 34 Years 24,66% 24,66% 23,68% 35 to 39 Years 6,10% 6,14% 6,29% 40 to 49 Years 11,59% 11,86% 12,05% 50 to 64 Years 17,34% 18,62% 18,68% Age 65+ 12,8796 14,08% 14,31% Median Age 33,46 35,53 35,99 Population 25+ by Education Level 2018 Estimate Population Age 25+ 61,716 139,416 221,413 Elementary (0-8) 9,30% 6,42% 5,40% Some High School (9-11) 12,00% 9,89% 9,01% High School Graduate (12) 30,579% 28,12% 26,58% Some College (13-15) 24,83% 26,48% 26,75% Associate Degree Only 5,50% 7,02% 7,37% Bachelors Degree Only 10,58% 13,35% 15,22%	<u> </u>	· · · · · · · · · · · · · · · · · · ·		
Personal Insurance and Pensions \$4,157 \$4,565 \$4,992 Health Care \$3,464 \$3,700 \$3,965 Utilities \$2,977 \$3,115 \$3,298 Entertainment \$2,341 \$2,546 \$2,762 Cash Contributions \$1,378 \$1,510 \$1,637 Household Furnishings and Equipment \$1,315 \$1,403 \$1,496 POPULATION PROFILE 3 Miles 5 Miles 7 Miles Population By Age 2018 Estimate Total Population 95,931 207,296 327,939 Under 20 27,42% 24,65% 25,00% 20 to 34 Years 24,66% 24,66% 23,68% 35 to 39 Years 6,10% 6,14% 6,29% 40 to 49 Years 11,59% 11,86% 12,05% 50 to 64 Years 17,34% 18,62% 18,68% Age 65+ 12,87% 14,08% 14,31% Median Age 33,46 35,53 35,99 Population 25+ by Education Level 2018 Estimate Population Age 25+ 61,716 139,416 221,413 Elementary (0-8) 9,30% 6,42% 5,40% Some High School (9-11) 12,00% 9,89% 9,01% High School Graduate (12) 30,57% 28,12% 26,58% Some College (13-15) 24,83% 26,48% 26,75% Associate Degree Only 5,50% 7,02% 7,37% Bachelors Degree Only 10,58% 13,35% 15,22%	Shelter	\$8,965	\$9,339	\$9,710
Health Care \$3,464 \$3,700 \$3,965 Utilities \$2,977 \$3,115 \$3,298 Entertainment \$2,341 \$2,546 \$2,762 Cash Contributions \$1,378 \$1,510 \$1,637 Household Furnishings and Equipment \$1,315 \$1,403 \$1,496 POPULATION PROFILE 3 Miles 5 Miles 7 Miles Population By Age 2018 Estimate Total Population 95,931 207,296 327,939 Under 20 27,42% 24,65% 25,00% 20 to 34 Years 24,66% 24,66% 23,68% 35 to 39 Years 6,10% 6,14% 6,29% 40 to 49 Years 11,59% 11,86% 12,05% 50 to 64 Years 17,34% 18,62% 18,68% Age 65+ 12,87% 14,08% 14,31% Median Age 33,46 35,53 35,99 Population 25+ by Education Level 2018 Estimate Population Age 25+ 61,716 139,416 221,413 Elementary (0-8) 9,30% 6,42% 5,40% Some High School (9-11) 12,00% 9,89% 9,01% High School Graduate (12) 30,57% 28,12% 26,58% Some College (13-15) 24,83% 26,48% 26,75% Associate Degree Only 5,50% 7,02% 7,37% Bachelors Degree Only 10,58% 13,35% 15,22%	Food	\$5,315	\$5,597	\$5,939
Utilities \$2,977 \$3,115 \$3,298 Entertainment \$2,341 \$2,546 \$2,762 Cash Contributions \$1,378 \$1,510 \$1,637 Household Furnishings and Equipment \$1,315 \$1,403 \$1,496 POPULATION PROFILE 3 Miles 5 Miles 7 Miles • Population By Age 2018 Estimate Total Population 95,931 207,296 327,939 Under 20 27.42% 24.65% 25.00% 20 to 34 Years 24.66% 24.66% 23.68% 35 to 39 Years 6.10% 6.14% 6.29% 40 to 49 Years 11.59% 11.86% 12.05% 50 to 64 Years 17.34% 18.62% 18.68% Age 65+ 12.87% 14.08% 14.31% Median Age 33.46 35.53 35.99 • Population 25+ by Education Level 2018 Estimate Population Age 25+ 61,716 139,416 221,413 Elementary (0-8) 9.30% 6.42% 5.40% Some High School	Personal Insurance and Pensions	\$4,157	\$4,565	\$4,992
Entertainment \$2,341 \$2,546 \$2,762 Cash Contributions \$1,378 \$1,510 \$1,637 Household Furnishings and Equipment \$1,315 \$1,403 \$1,496 POPULATION PROFILE 3 Miles 5 Miles 7 Miles Population By Age 2018 Estimate Total Population 95,931 207,296 327,939 Under 20 27,42% 24,65% 25,00% 20 to 34 Years 24,66% 24,66% 23,68% 35 to 39 Years 6,10% 6,14% 6,29% 40 to 49 Years 11,59% 11,86% 12,05% 50 to 64 Years 17,34% 18,62% 18,68% Age 65+ 12,87% 14,08% 14,31% Median Age 33,46 35,53 35,99 Population 25+ by Education Level 2018 Estimate Population Age 25+ 61,716 139,416 221,413 Elementary (0-8) 9,30% 6,42% 5,40% Some High School (9-11) 12,00% 9,89% 9,01% High School Graduate (12) 30,57% 28,12% 26,58% Some College (13-15) 24,83% 26,48% 26,75% Associate Degree Only 5,50% 7,02% 7,37% Bachelors Degree Only 10,58% 13,35% 15,22%	Health Care	\$3,464	\$3,700	\$3,965
Cash Contributions \$1,378 \$1,510 \$1,637 Household Furnishings and Equipment \$1,315 \$1,403 \$1,496 POPULATION PROFILE 3 Miles 5 Miles 7 Miles * Population By Age 2018 Estimate Total Population 95,931 207,296 327,939 Under 20 27,42% 24.65% 25.00% 20 to 34 Years 24.66% 24.66% 23.68% 35 to 39 Years 6.10% 6.14% 6.29% 40 to 49 Years 11.59% 11.86% 12.05% 50 to 64 Years 17.34% 18.62% 18.68% Age 65+ 12.87% 14.08% 14.31% Median Age 33.46 35.53 35.99 * Population 25+ by Education Level 2018 Estimate Population Age 25+ 61,716 139,416 221,413 Elementary (0-8) 9.30% 6.42% 5.40% Some High School (9-11) 12.00% 9.89% 9.01% High School Graduate (12) 30.57% 28.12% 26.58% Some College (13-15) <td>Utilities</td> <td>\$2,977</td> <td>\$3,115</td> <td>\$3,298</td>	Utilities	\$2,977	\$3,115	\$3,298
Household Furnishings and Equipment \$1,315 \$1,403 \$1,496 POPULATION PROFILE 3 Miles 5 Miles 7 Miles Population By Age 2018 Estimate Total Population 95,931 207,296 327,939 Under 20 27.42% 24.65% 25.00% 20 to 34 Years 24.66% 24.66% 24.66% 23.68% 35 to 39 Years 6.10% 6.14% 6.29% 40 to 49 Years 11.59% 11.86% 12.05% 50 to 64 Years 17.34% 18.62% 18.68% Age 65+ 12.87% 14.08% 14.31% Median Age 33.46 35.53 35.99 Population 25+ by Education Level 2018 Estimate Population Age 25+ 61,716 139,416 221,413 Elementary (0-8) 9.30% 6.42% 5.40% Some High School (9-11) 12.00% 9.89% 9.01% High School Graduate (12) 30.57% 28.12% 26.58% Some College (13-15) 24.83% 26.48% 26.75% Associate Degree Only 5.50% 7.02% 7.37% Bachelors Degree Only 10.58% 13.35% 15.22%	Entertainment	\$2,341	\$2,546	\$2,762
Equipment \$1,315 \$1,405 \$1,405 POPULATION PROFILE 3 Miles 5 Miles 7 Miles * Population By Age 2018 Estimate Total Population 95,931 207,296 327,939 Under 20 27.42% 24.65% 25.00% 20 to 34 Years 24.66% 24.66% 23.68% 35 to 39 Years 6.10% 6.14% 6.29% 40 to 49 Years 11.59% 11.86% 12.05% 50 to 64 Years 17.34% 18.62% 18.68% Age 65+ 12.87% 14.08% 14.31% Median Age 33.46 35.53 35.99 * Population 25+ by Education Level 2018 Estimate Population Age 25+ 61,716 139,416 221,413 Elementary (0-8) 9.30% 6.42% 5.40% Some High School (9-11) 12.00% 9.89% 9.01% High School Graduate (12) 30.57% 28.12% 26.58% Some College (13-15) 24.83% 26.48% 26.75% Associate Degree Only 5.50% <td></td> <td>\$1,378</td> <td>\$1,510</td> <td>\$1,637</td>		\$1,378	\$1,510	\$1,637
■ Population By Age 2018 Estimate Total Population 95,931 207,296 327,939 Under 20 27.42% 24.65% 25.00% 20 to 34 Years 24.66% 24.66% 23.68% 35 to 39 Years 6.10% 6.14% 6.29% 40 to 49 Years 11.59% 11.86% 12.05% 50 to 64 Years 17.34% 18.62% 18.68% Age 65+ 12.87% 14.08% 14.31% Median Age 33.46 35.53 35.99 ■ Population 25+ by Education Level 2018 Estimate Population Age 25+ 61,716 139,416 221,413 Elementary (0-8) 9.30% 6.42% 5.40% Some High School (9-11) 12.00% 9.89% 9.01% High School Graduate (12) 30.57% 28.12% 26.58% Some College (13-15) 24.83% 26.48% 26.75% Associate Degree Only 5.50% 7.02% 7.37% Bachelors Degree Only 10.58% 13.35% 15.22%		\$1,315	\$1,403	\$1,496
2018 Estimate Total Population 95,931 207,296 327,939 Under 20 27.42% 24.65% 25.00% 20 to 34 Years 24.66% 24.66% 23.68% 35 to 39 Years 6.10% 6.14% 6.29% 40 to 49 Years 11.59% 11.86% 12.05% 50 to 64 Years 17.34% 18.62% 18.68% Age 65+ 12.87% 14.08% 14.31% Median Age 33.46 35.53 35.99 Population 25+ by Education Level 2018 Estimate Population Age 25+ 61,716 139,416 221,413 Elementary (0-8) 9.30% 6.42% 5.40% Some High School (9-11) 12.00% 9.89% 9.01% High School Graduate (12) 30.57% 28.12% 26.58% Some College (13-15) 24.83% 26.48% 26.75% Associate Degree Only 5.50% 7.02% 7.37% Bachelors Degree Only 10.58% 13.35% 15.22%	POPULATION PROFILE	3 Miles	5 Miles	7 Miles
Under 20 27.42% 24.65% 25.00% 20 to 34 Years 24.66% 24.66% 23.68% 35 to 39 Years 6.10% 6.14% 6.29% 40 to 49 Years 11.59% 11.86% 12.05% 50 to 64 Years 17.34% 18.62% 18.68% Age 65+ 12.87% 14.08% 14.31% Median Age 33.46 35.53 35.99 Population 25+ by Education Level 2018 Estimate Population Age 25+ 61,716 139,416 221,413 Elementary (0-8) 9.30% 6.42% 5.40% Some High School (9-11) 12.00% 9.89% 9.01% High School Graduate (12) 30.57% 28.12% 26.58% Some College (13-15) 24.83% 26.48% 26.75% Associate Degree Only 5.50% 7.02% 7.37% Bachelors Degree Only 10.58% 13.35% 15.22%	Population By Age			_
20 to 34 Years 24.66% 23.68% 35 to 39 Years 6.10% 6.14% 6.29% 40 to 49 Years 11.59% 11.86% 12.05% 50 to 64 Years 17.34% 18.62% 18.68% Age 65+ 12.87% 14.08% 14.31% Median Age 33.46 35.53 35.99 Population 25+ by Education Level 2018 Estimate Population Age 25+ 61,716 139,416 221,413 Elementary (0-8) 9.30% 6.42% 5.40% Some High School (9-11) 12.00% 9.89% 9.01% High School Graduate (12) 30.57% 28.12% 26.58% Some College (13-15) 24.83% 26.48% 26.75% Associate Degree Only 10.58% 13.35% 15.22%	2018 Estimate Total Population	95,931	207,296	327,939
35 to 39 Years 6.10% 6.14% 6.29% 40 to 49 Years 11.59% 11.86% 12.05% 50 to 64 Years 17.34% 18.62% 18.68% Age 65+ 12.87% 14.08% 14.31% Median Age 33.46 35.53 35.99 Population 25+ by Education Level 2018 Estimate Population Age 25+ 61,716 139,416 221,413 Elementary (0-8) 9.30% 6.42% 5.40% Some High School (9-11) 12.00% 9.89% 9.01% High School Graduate (12) 30.57% 28.12% 26.58% Some College (13-15) 24.83% 26.48% 26.75% Associate Degree Only 5.50% 7.02% 7.37% Bachelors Degree Only 10.58% 13.35% 15.22%	Under 20	27.42%	24.65%	25.00%
40 to 49 Years 11.59% 11.86% 12.05% 50 to 64 Years 17.34% 18.62% 18.68% Age 65+ 12.87% 14.08% 14.31% Median Age 33.46 35.53 35.99 Population 25+ by Education Level 2018 Estimate Population Age 25+ 61,716 139,416 221,413 Elementary (0-8) 9.30% 6.42% 5.40% Some High School (9-11) 12.00% 9.89% 9.01% High School Graduate (12) 30.57% 28.12% 26.58% Some College (13-15) 24.83% 26.48% 26.75% Associate Degree Only 5.50% 7.02% 7.37% Bachelors Degree Only 10.58% 13.35% 15.22%	20 to 34 Years	24.66%	24.66%	23.68%
50 to 64 Years 17.34% 18.62% 18.68% Age 65+ 12.87% 14.08% 14.31% Median Age 33.46 35.53 35.99 Population 25+ by Education Level 2018 Estimate Population Age 25+ 61,716 139,416 221,413 Elementary (0-8) 9.30% 6.42% 5.40% Some High School (9-11) 12.00% 9.89% 9.01% High School Graduate (12) 30.57% 28.12% 26.58% Some College (13-15) 24.83% 26.48% 26.75% Associate Degree Only 5.50% 7.02% 7.37% Bachelors Degree Only 10.58% 13.35% 15.22%	35 to 39 Years	6.10%	6.14%	6.29%
Age 65+ 12.87% 14.08% 14.31% Median Age 33.46 35.53 35.99 Population 25+ by Education Level 2018 Estimate Population Age 25+ 61,716 139,416 221,413 Elementary (0-8) 9.30% 6.42% 5.40% Some High School (9-11) 12.00% 9.89% 9.01% High School Graduate (12) 30.57% 28.12% 26.58% Some College (13-15) 24.83% 26.48% 26.75% Associate Degree Only 5.50% 7.02% 7.37% Bachelors Degree Only 10.58% 13.35% 15.22%	40 to 49 Years	11.59%	11.86%	12.05%
Median Age 33.46 35.53 35.99 Population 25+ by Education Level 2018 Estimate Population Age 25+ 61,716 139,416 221,413 Elementary (0-8) 9.30% 6.42% 5.40% Some High School (9-11) 12.00% 9.89% 9.01% High School Graduate (12) 30.57% 28.12% 26.58% Some College (13-15) 24.83% 26.48% 26.75% Associate Degree Only 5.50% 7.02% 7.37% Bachelors Degree Only 10.58% 13.35% 15.22%	50 to 64 Years	17.34%	18.62%	18.68%
■ Population 25+ by Education Level 2018 Estimate Population Age 25+ 61,716 139,416 221,413 Elementary (0-8) 9.30% 6.42% 5.40% Some High School (9-11) 12.00% 9.89% 9.01% High School Graduate (12) 30.57% 28.12% 26.58% Some College (13-15) 24.83% 26.48% 26.75% Associate Degree Only 5.50% 7.02% 7.37% Bachelors Degree Only 10.58% 13.35% 15.22%	Age 65+	12.87%	14.08%	14.31%
2018 Estimate Population Age 25+ 61,716 139,416 221,413 Elementary (0-8) 9.30% 6.42% 5.40% Some High School (9-11) 12.00% 9.89% 9.01% High School Graduate (12) 30.57% 28.12% 26.58% Some College (13-15) 24.83% 26.48% 26.75% Associate Degree Only 5.50% 7.02% 7.37% Bachelors Degree Only 10.58% 13.35% 15.22%	Median Age	33.46	35.53	35.99
Elementary (0-8) 9.30% 6.42% 5.40% Some High School (9-11) 12.00% 9.89% 9.01% High School Graduate (12) 30.57% 28.12% 26.58% Some College (13-15) 24.83% 26.48% 26.75% Associate Degree Only 5.50% 7.02% 7.37% Bachelors Degree Only 10.58% 13.35% 15.22%	Population 25+ by Education Level	'		
Some High School (9-11) 12.00% 9.89% 9.01% High School Graduate (12) 30.57% 28.12% 26.58% Some College (13-15) 24.83% 26.48% 26.75% Associate Degree Only 5.50% 7.02% 7.37% Bachelors Degree Only 10.58% 13.35% 15.22%	2018 Estimate Population Age 25+	61,716	139,416	221,413
High School Graduate (12) 30.57% 28.12% 26.58% Some College (13-15) 24.83% 26.48% 26.75% Associate Degree Only 5.50% 7.02% 7.37% Bachelors Degree Only 10.58% 13.35% 15.22%	Elementary (0-8)	9.30%	6.42%	5.40%
Some College (13-15) 24.83% 26.48% 26.75% Associate Degree Only 5.50% 7.02% 7.37% Bachelors Degree Only 10.58% 13.35% 15.22%	Some High School (9-11)	12.00%	9.89%	9.01%
Associate Degree Only 5.50% 7.02% 7.37% Bachelors Degree Only 10.58% 13.35% 15.22%	High School Graduate (12)	30.57%	28.12%	26.58%
Bachelors Degree Only 10.58% 13.35% 15.22%	Some College (13-15)	24.83%	26.48%	26.75%
	Associate Degree Only	5.50%	7.02%	7.37%
Graduate Degree 4.87% 7.06% 8.26%	Bachelors Degree Only	10.58%	13.35%	15.22%
	Graduate Degree	4.87%	7.06%	8.26%

Source: © 2018 Experian

RENO-SPARKS-CARSON CITY

OVERVIEW

Once dominated by government and gambling, the Reno-Sparks-Carson City metro has diversified into a growing high-tech manufacturing and logistics hub in western Nevada, boosting employment opportunities. A lower cost of living and doing business than nearby California is drawing companies as well as residents. Over the next five years, more than 40,000 additional people are expected in the metro, which encompasses Washoe and Storey counties as well as Carson City, home to the state's capital. The eastern shore of Lake Tahoe is included in the metro, contributing to an active outdoor recreation segment. A diverse array of activities that include gambling and cultural amenities keep the tourism industry growing.

METRO HIGHLIGHTS



LOWER BUSINESS COSTS

More affordable costs and a business-friendly climate attract firms including Switch Data, Apple, Google and Tesla to the region.



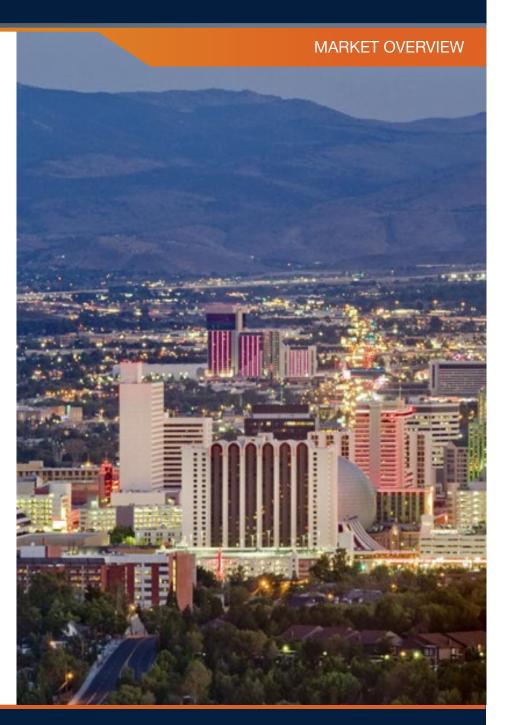
STRONG EMPLOYMENT GAINS

Employment growth is expected to rise at a rate nearly double that of the nation over the next five years as companies move to and expand locally.



TOURISM

Special events such as the National Championship Air Races, as well as the region's many lakes, rivers, casinos, conventions and ski resorts, draw visitors and residents to the metro.



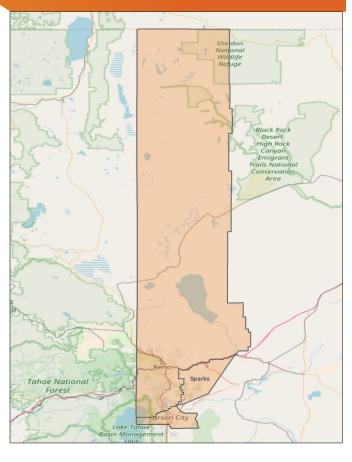
ECONOMY

- The region is becoming an important center for distribution and industrial expansion as all West Coast markets can be reached in one day
- A pro-business environment and its proximity to the California border are attracting a diverse array of firms seeking to lower costs. Apple, Amazon and Jet.com have opened facilities in the metro. Tesla's battery Gigafactory is also based locally.
- Redeveloping unique neighborhoods such as the Brewery District and Mid-Town are drawing business, tourists and residents.
- Revenue from gambling in Washoe County has increased annually since 2013.

MAJOR AREA EMPLOYERS
University of Nevada, Reno
Renown Health
Peppermill Reno
International Game Technology
Atlantis Casino Resort
Eldorado Resort Casino
Saint Mary's Regional Medical Center
Carson Tahoe Health
State of Nevada
Western Nevada College



MARKET OVERVIEW



SHARE OF 2018 TOTAL EMPLOYMENT



















